

2013 Events:

[January](#) – “Confidence and Courage Build Wealth” – Presenter: Alice Tang, Vice President, The Business Planning Group (Coffee Conversation)

[February](#) – “Negotiation and Leadership” – Speaker: Karen O’Keefe, president of Advanced Negotiation Strategies (Lunch & Learn)

[March](#) - "Leadership at the TOP: Taking you and your business to the next level" – Speaker: Victoria Trabosh, Author, speaker, executive coach, radio show host, columnist and philanthropist (Lunch & Learn)

[April](#) - "Business Planning to Your Potential: Strategies for taking your practice to the next level" – Presenter: Eric Spindt, CFP® General Agent for Mass Mutual (Coffee Conversations)

[May](#) – “Elevate Your Game: Becoming a Sports Fan for Business (in just 5 minutes a day)” – Speaker: Jen Mueller, America’s Expert Talker (Dinner Program)

[June](#) – “Elevate Your Referral Generation” – Speaker: Jeff Schneider of Sandler Training (Lunch & Learn)

[July](#) – “Business Planning to Your Potential: Strategies for taking your practice to the next level” – Speaker: Eric Spindt, CFP® General Agent for Mass Mutual (Lunch & Learn)

[August](#) – “Long Term Care Changes and The Need” - Presenter: Nancy Kelly, CLU, Long Term Care Specialist, Northwestern Mutual (Coffee Conversations)

[August](#) – “Summer Member Mixer” Networking and social after-hours event (Mixer)

[September](#) – “Hiring to Elevate Your Income” - With Our Expert Panel: Sara Yen of The Law Office of Sara K. Yen, Laura Salerno Owens of Barran Liebman and Connie Vanderzanden of The Accounting Department and The Bookkeepers Network (Lunch & Learn)

[October](#) – “Estate Planning: Looking at the Reluctant Client” – Presenter: Barbara Deurwaarder, JD, MTax of DEUR Counsel, LLC (Coffee Conversations)

[October](#) – Member-Only FUN Event! Networking and social after-hours event (Member-Only Event)

[November](#) - “Coffee, Blue Water, and Social Security” – Speaker: Linda Rutledge, CFP®, CRPC® of Blue Water Wealth (BWW) (Coffee Conversations)

[November](#) – “Charity Partner Mixer” Networking and social after-hours event supporting our charity partner (Mixer)

[December](#) - “Foreclosure Market Forecast 2014 – A Local Perspective” – Presenter: Julie Baldino, owner of Front Door Realty and REO (bank owned) sales specialist (Coffee Conversations)